

## Memorandum of Understanding

Name of University: Universitas Negeri Malang (UM)

Type of Collaboration: Author Services & Author Education Services

Link of University Web Portal: <https://www.enago.com/um/> (Live after signing the MOU)

### Important Features and Benefits of collaboration:

- Enago will provide manuscript preparation services to researchers and faculty staff Universitas Negeri Malang intended to publish in high impact international SCOPUS/SCI/SSCI journals.
- Brief description of Enago's operational capabilities is outlined under appendix section of this MOU
- Enago will provide discount exclusively for Universitas Negeri Malang over regular retail pricing. (See appendix below for final pricing)
- Enago has robust workflow software for processing orders placed via web portal. We have a secured online payment system and provide 24/7 customer service support.
- Enago is certified for information security (ISO/IEC 27001:2013 Information Security Management System) as well as for quality management (ISO 9001:2008 Quality Management System). Enago adheres to the highest standards of information security and client confidentiality.

### Responsibility:

#### Universitas Negeri Malang (UM)

- Promotes Enago's Author Services across its faculty staff and researcher's community.
- Display appropriate collaboration information across internal platform, e.g. researcher's web portal, etc.
- Appropriate promotion institute's newsletter, social media, etc.
- Display information of collaboration on Universitas Negeri Malang's website under relevant section.
- Monthly invoicing by Enago & Payment by the University for all Manuscripts received from SPOC.
- Advance payment by individual researchers.

**Enago**

- Create and manage the dedicated Universitas Negeri Malang specific author services & knowledge web portal.
- Issue all invoices and collect payments directly from authors.
- Periodic author webinars and online support to all researchers of Universitas Negeri Malang.
- Manages overall end-to-end communications with researchers.
- MIS support / share monthly reports with Universitas Negeri Malang (if required)

This MOU is valid from June 2019 and is valid until the Date of Termination. University has the right to terminate the MOU with 30 days written notice when the service standard of the Service Provider doesn't meet the criteria as described within the scope of this MOU and continues to decline after Client's written warning

Any disputes and disagreements arising at concluding, execution, interpretation and recession of this MOU shall be submitted to and under the jurisdiction of the country where the accused party is registered in accordance with its present rules. The arbitral award shall be final and binding upon both parties.

This MOU is made in English with two copies. Either party holds 1 copy of original MOU. This MOU comes into force upon signing of both parties.

Signed by the parties to this MoU on 25.06.2019

**Service Provider:** Crimson Interactive Inc.

Signature: \_\_\_\_\_



Representative: Ms. Kuntan Dhanoya

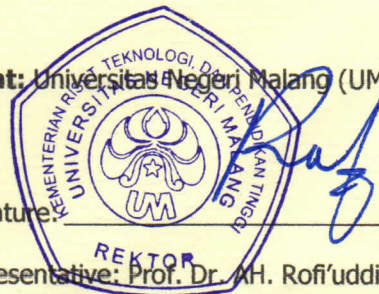
Title: Vice President, BD

**Legal Address:**

160 Greentree Drive  
Suite 101  
Dover, Delaware, 19904  
USA

**Client:** Universitas Negeri Malang (UM)

Signature: \_\_\_\_\_



Representative: Prof. Dr. AH. Rofi'uddin, M.Pd

Title: Rector

**Legal Address:**

Jl. Semarang 5 Malang,  
65145 Malang,  
Indonesia



## Appendix Section

### Introduction: Enago


Enago is the trusted name in author services for the global research community. Since 2005, we have worked with researchers in more than 125 countries improving the communication of their research and helping them to achieve success in publication. Enago is a preferred partner for leading publishers, societies as well as universities worldwide. We have offices in Tokyo, Seoul, Beijing, Shanghai, Istanbul, Bristol, Toronto and New York. Enago operates globally with regional teams supporting researchers locally.


We have institutional collaborations with some of the world's leading universities (e.g. Tokyo University, Technical University of Munich, and Seoul National University etc.) to support their PhD doctoral students / faculty staff with various facets of international journal publications. We also institutional collaborations with major publishers such as Elsevier, Wiley, Taylor & Francis, Royal Society of Chemistry, Emerald Publishing, Future Science Group etc. to support them with the provision of pre-submission and post-acceptance language polishing services.


Our expertise and knowledge in scientific and technical editing is reflected through our high experience and achievements, numbers for which are highlighted below.

- Manuscripts edited: 585,000+
- B2C clientele includes 200,000+ authors spread across 125 ESL countries
- Subject areas covered: 1100+
- Native Editors: 850+
- Quality satisfaction rate: 99.55%

### Enago Academy Workshops:

**75+** workshops   
conducted in 15+ countries

**10,000+** academic   
professionals trained

**98%** workshop   
satisfaction rate

Enago Academy's ([www.enago.com/academy](http://www.enago.com/academy)) workshops and seminars help authors in countries where English is not the first language (ESL), early-stage researchers, and graduate students to acquire a knowledge on how they can give their research papers the best possible chance for publication in international peer-reviewed journals. Our advanced workshop modules, which are developed, based on our experience of providing world-class editing and publication support services, cater to the needs of researchers who want to know more about the issues that will affect publication decisions, as well as increase their awareness of the scholarly publishing industry as a whole.

**Background of our Native Editors:**

- All our editors are native English-language speakers from US, Canada and UK.
- All our editors are PhDs or in some cases Masters in their subject area.
- Manuscripts are assigned to the editors by matching the specific subject area of the document.
- The average experience of our native editor is 19.4 years.
- Our native editors have extensive experience of editing manuscripts from non-native English authors.
- Our editors are researchers / authors in their own right and keep themselves up-to-date with latest research info.

Professional Native-English, PhD Editors  
with an Average Experience of  
**19.4+ Years**

**Pricing:**

Service	Language Check	Copy Editing	Substantive Editing
Final Pricing(per word)	0.035\$	0.055\$	0.075\$

Note: The provided pricing is per word and after special discount for Universitas Negeri Malang.